



Women's Leadership Workshop:

Do you want to improve your results? Use powerful language

Women of influence are women of power. That power is grounded in their executive presence and ability to communicate clearly. Presence is the way in which you **show up** in the world and is related to how you look, sound, and behave. Presence, including your **first impression**, is attributable to a host of factors, including charisma, gravitas, visual identity and audience perspective. How do you develop presence? One simple, impactful place to start is with your language.

Learn to communicate powerfully so your requests are clear, your promises are meaningful, your agreements are honored, and you are heard.

Communicating effectively has a significant impact your executive presence and results.

The Tiara Model for True LeadershipSM underlies all Tiara International leadership development programming. The Model supports growth and development in three critical areas:

- Your awareness of your leadership strengths and blind spots
- Your ability to produce consistent results by yourself and through others
- Your influence and impact, simply by being on the team

The formula is to develop all three areas in alignment with your career and life aspirations. Participants in this workshop will grow in their awareness of how they land for others while discovering the power of clear communications and minimizing “weak speak”. We will explore the common mistakes women make in their communication (based on the work of Fernando Flores). These mistakes hold women back in their careers and negatively impact their day-to-day effectiveness.

This interactive workshop is fast-paced and engaging; providing participants with tools and tips needed to grow in their careers by being intentional about what they say and how they say it.

At the end of the workshop, participants will be able to:

- Explain what executive presence and describe how they want to show up
- Embrace their natural style, stepping into their power
- Recognize their frequent language viruses and know how to correct them
- Practice making clear requests, promises, and agreements
- Learn the process of powerfully renegotiating any request